

Grakon

Hamsar DIVERSCO INC.



GRAKON'S ACQUISITION OF HAMSAR DIVERSCO INC.

PRESENTATION TO HAMSAR CUSTOMERS

MAY 2016

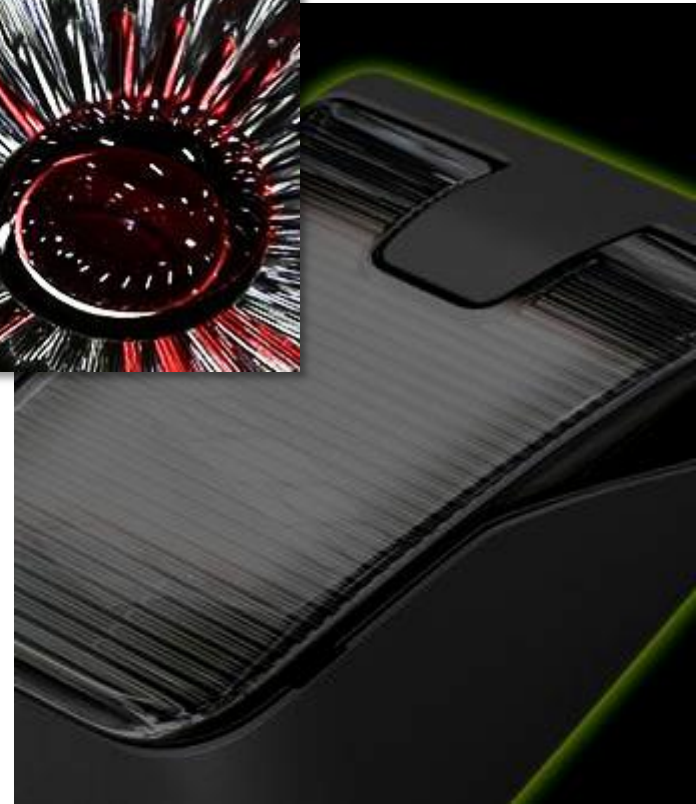


www.hamsar.com

Hamsar DIVERSCO INC.

About Grakon

- Established in 1978
- Headquarters: Seattle, Washington
- Company-wide TS16949 / ISO 9001 / ISO 14001 certificates
- Leader for innovative LED solutions
- Preferred OEM supplier to the global commercial vehicle market
- Number one commercial vehicle interior lighting supplier in North America
- Positioned for strategic growth
- Global footprint – USA, China & Europe



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About Grakon

Leadership Position with Custom Solutions

Interior Lighting



1 in North America

#1 in Europe

Exterior Lighting



#1 in North America

#3 in Europe

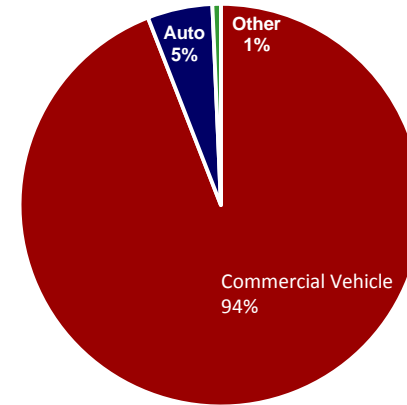
Engineered Trim Components



Key North American Supplier

Developing in Europe

Estimated Revenue by End Market



Current End Markets



Commercial Vehicle

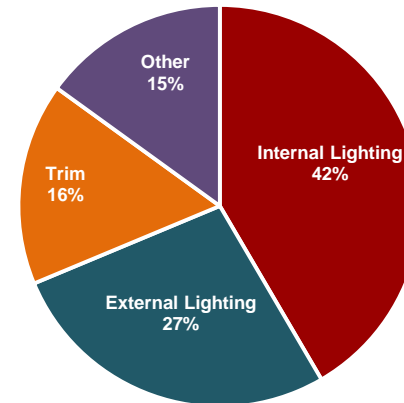


Specialty Vehicle



Rail

Estimated Revenue by Product Type




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Hamsar DIVERSICO INC.

Grakon's Core Strengths

- Grakon serves as an indispensable, integrated design partner for OEMs and suppliers

Customer-Focused Development Teams

- Focus on partnering with OEMs to develop proprietary solutions that differentiate and distinguish OEMs' brands and vehicles
- On-site design and engineering staff work closely with OEMs to develop innovative, custom solutions
- Identify solutions and develop specifications for OEMs' RFQs, with a renewal win rate >95%
- Viewed as a trusted partner



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Hamsar DIVERSICO INC.

Grakon Worldwide

Hamsar DIVERSCO INC.

Grakon HQ
Seattle, WA

Research, Development and Engineering Center
Farmington Hills, MI

Sales & Program Management
Greensboro, NC

Sales & Program Management
Denton, TX

European Headquarters
Helmond, Netherlands

Manufacturing & Engineering
Dongguan, China

Engineering
Shenzhen, China

Accounting & Customs
Hong Kong, China

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Minimal Business Relationship Changes at Hamsar

1. Management Changes

- Fred Kelly full time for a 16-week transition plan; part-time thereafter for up to 32 weeks
- Don Bartlett, Grakon's Vice President Quality, Distribution and Customer Service is the new General Manager of Hamsar

2. Key Hamsar Managers will Continue Current Roles

- Jeff Smith, Roman Perdec, Garrie Eloriaga, David Kelly, Naeem Nizamani and other managers will continue in their current roles leading the Hamsar business
- Please continue to work with same Hamsar employees that you have in the past

3. No Change in Hamsar Name

4. Bank Account Changes / Payables Changes

- For more information, please contact April Bellington at:
 - 1-800-567-5483 ext. 242
 - april_bellington@hamsar.com



What does it mean to you as a Hamsar Customer?

- *Business as Usual* with added resources & expanded global footprint going forward
- Increased Product Offering
- Expanded Engineering and Design Competencies
- New Manufacturing Locations & Capabilities
- Incremental Lighting & Electronics Experience from Grakon
- No immediate changes to Hamsar nor at Grakon
- Fred Kelly continues with the business into early 2017
- If you are interested in learning more about Grakon, please visit the website: www.grakon.com
- And finally, if you have any current or upcoming lighting or electronic projects that we could help with, please call your Hamsar Sales Representative at 1-800-567-5483. We would be happy to help.

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